## TRENT LIMITED

## Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400001 <br> UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2005

(Rs. in Lakhs)

| $\begin{gathered} \text { Sr. } \\ \text { No. } \end{gathered}$ | Particulars | Quarter ended 31.12.2005 (Unaudited) | Quarter <br> ended <br> 31.12.2004 <br> (Unaudited) | Nine months <br> ended <br> 31.12.2005 <br> (Unaudited) | Nine months <br> ended <br> 31.12.2004 <br> (Unaudited) | $\begin{array}{r} \text { Year } \\ \text { ended } \\ \mathbf{3 1 . 0 3 . 2 0 0 5} \\ \text { (Audited) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1234 | Net Sales/Income from Operations Other Income | $\begin{array}{r} 9,516.74 \\ 120.28 \end{array}$ | $\begin{array}{r} 7,012.53 \\ 158.17 \\ \hline \end{array}$ | $\begin{array}{r} 25,580.63 \\ 561.29 \\ \hline \end{array}$ | $\begin{array}{r} 17,111.75 \\ 690.97 \\ \hline \end{array}$ | $\begin{array}{r} 23,448.24 \\ 1,161.46 \\ \hline \end{array}$ |
|  | Total Income | 9,637.02 | 7,170.70 | 26,141.92 | 17,802.72 | 24,609.70 |
|  | Total Expenditure | 8,460.15 | 6,407.36 | 22,990.19 | 15,823.57 | 21,699.49 |
|  | a) (Increase)/decrease in Stock-in-Trade | (550.09) | (279.28) | $(1,182.04)$ | $(1,089.22)$ | $(1,472.18)$ |
|  | b) Consumption of Raw Materials | 50.10 | 47.97 | 152.03 | 136.80 | 225.84 |
|  | c) Purchase of Finished Products | 5,179.44 | 3,603.40 | 13,682.70 | 9,174.39 | 12,793.72 |
|  | d) Staff Cost | 522.37 | 384.73 | 1,425.80 | 1,055.68 | 1,466.05 |
|  | e) Advertisement and Sales Promotion | 899.55 | 886.66 | 2,477.16 | 1,800.12 | 2,117.22 |
|  | f) Store Launch Expenses of prior years amortised |  | 23.78 | 35.43 | 77.59 | 101.37 |
|  | g) Other Expenditure | 2,358.78 | 1,740.10 | 6,399.11 | 4,668.21 | 6,467.47 |
| 5678 | Profit before Interest and Depreciation | 1,176.87 | 763.34 | 3,151.73 | 1,979.15 | 2,910.21 |
|  | Interest | 33.48 |  | 64.07 |  | 0.03 |
|  | Depreciation | 204.83 | 140.47 | 534.75 | 312.33 | 454.18 |
|  | Profit before taxes | 938.56 | 622.87 | 2,552.91 | 1,666.82 | 2,456.00 |
|  | a) Provision for taxation - Current Tax <br> b) Provision for taxation - Deferred Tax <br> c) Provision for Fringe Benefit Tax | $\begin{array}{r} 280.00 \\ 16.00 \end{array}$ | 66.15 20.00 | 770.00 2.00 41.00 | 350.00 85.00 | 498.50 32.66 |
| $\begin{aligned} & 10 \\ & 11 \\ & 12 \end{aligned}$ | Profit for the period after Taxes (Short) Tax Provision for prior years (net) Net Profit | 642.56 | 536.72 | 1,739.91 | 1,231.82 | 1,924.84 |
|  |  |  | (18.58) |  | (18.58) | (18.92) |
|  |  | 642.56 | 518.14 | 1,739.91 | 1,213.24 | 1,905.92 |
| 13 | Paid up Equity Share Capital (Face value : Rs.10/- per share) | 1,442.78 | 1,311.78 | 1,442.78 | 1,311.78 | $1,311.78$ $20,401.56$ |
| 15 | Earnings per share (Not annualised) Rs. - Basic | 4.45 | 3.83 | 12.46 | 8.98 | 20,401.56 |
|  | - Diluted | 4.36 | 3.83 | 12.29 | 8.98 | 14.11 |
| 16 | Aggregate of Non-Promoter Shareholding Number of Shares | 1,06,26,604 | 96,69,823 | 1,06,26,604 | 96,69,823 | 96,69,823 |
|  | Percentage of Shareholding | 73.65\% | 73.72\% | 73.65\% | 73.72\% | 73.72\% |

## Notes:-

1) Retail sales for the quarter forming part of (1) above increased by $38 \%$ over the corresponding quarter of the Previous Year and contribution of the Retail Business to the Company's profit has also improved substantially.
2) During the quarter, one new Westside Store was opened in Ghaziabad bringing the total number of stores to twenty-one.
3) In terms of Employees' Stock Option Scheme, 45,850 options for Equity Shares were granted on 1st December, 2005 to the eligible employees of the Company and its Subsidiary.
4) Out of the Rights Issue proceeds of Rs. 118.10 Crores, Rs. 49.02 Crores have been spent. Pending utilisation, balance funds are mainly invested in Mutual Funds.
5) Details of number of investor complaints for the quarter ended 31st December, 2005, are as under: Opening balance -2 , Received during the quarter - 2, Disposed off - 4, Pending - Nil.
6) Previous period's figures have been regrouped wherever necessary.
7) The above Unaudited Financial results were reviewed by the Audit Committee and thereafter taken on record by the Board of Directors of the Company at its meeting held on 18th January, 2006.
8) Limited Review as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors.

Mumbai
18th January, 2006

## Segment wise Revenue, Results and Capital Employed, under clause 41 of the listing Agreement.

(Rs. in Lakhs)

| Particulars | $\begin{array}{r} \text { Quarter } \\ \text { ended } \\ 31.12 .2005 \\ \text { Unaudited } \end{array}$ | $\begin{array}{r} \text { Quarter } \\ \text { ended } \\ 31.12 .2004 \\ \text { Unaudited } \end{array}$ | Nine months ended 31.12.2005 Unaudited | Nine months ended 31.12.2004 Unaudited | $\begin{array}{r} \text { Year } \\ \text { ended } \\ \text { 31.3.2005 } \\ \text { Audited } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Segment Revenue |  |  |  |  |  |
| a)Retailing | 9,527.34 | 6,983.87 | 25,459.39 | 17,011.52 | 23,326.72 |
| b)Income from Current Investments | 30.69 | 75.00 | 266.96 | 214.31 | 298.45 |
| Total Segment Revenue | 9,558.03 | 7,058.87 | 25,726.35 | 17,225.83 | 23,625.17 |
| Less: Inter Segment Revenue | - | - | - |  |  |
| Net Segment Revenue | 9,558.03 | 7,058.87 | 25,726.35 | 17,225.83 | 23,625.17 |
| Segment Results (Profit before Interest and Tax) |  |  |  |  |  |
| a)Retailing | 869.64 | 445.64 | 2,023.07 | 1,099.76 | 1,423.04 |
| b)Income from Current Investments | 29.76 | 74.52 | 266.03 | 213.83 | 298.45 |
| Total Segment Results | 899.40 | 520.16 | 2,289.10 | 1,313.59 | 1,721.49 |
| Less :Interest Expenses | 33.48 |  | 64.07 | - | 0.03 |
| Add :Other Unallocable Income net of other Unallocable Expenditure | 72.64 | 102.71 | 327.88 | 353.23 | 734.54 |
| Total Profit Before Tax | 938.56 | 622.87 | 2,552.91 | 1,666.82 | 2,456.00 |
| Capital Employed (Segment Assets less Segment Liabilities) |  |  |  |  |  |
| a) Retailing | 10,641.47 | 10,667.39 | 10,641.47 | 10,667.39 | 11,266.40 |
| b) Current Investments | 3,259.35 | 7,007.82 | 3,259.35 | 7,007.82 | 7,202.20 |
| Total Capital Employed in Segments | 13,900.82 | 17,675.21 | 13,900.82 | 17,675.21 | 18,468.60 |
| Add: Unallocable Assets less <br> Unallocable Liabilities | 14,809.13 | 4,242.90 | 14,809.13 | 4,242.90 | 3,244.74 |
| Total Capital Employed in Company | 28,709.95 | 21,918.11 | 28,709.95 | 21,918.11 | 21,713.34 |

## Notes:

1) Segments have been identified in line with the Accounting Standard on Segment Reporting (AS 17) taking into account the Company's organisation structure as well as the differential risks and returns of these Segments.
2) Segment Revenue, Results and Capital Employed figures include the respective amounts identifiable to each of the Segments. Other unallocable income for the period ended 31st December, 2005 includes income from Long Term Investment of surplus funds. Other unallocable expenditure includes expenses incurred at Corporate level which relate to Company as a whole. Unallocated Assets mainly relate to Long Term Investments.
