Regd. Office: Bombay House, 24, Homi Mody Street, Mumbai 400001
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30H JUNE, 2011

| Sr. <br> No. | Particulars | Standalone |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter ended 30.06.2011 (Unaudited) | $\begin{gathered} \text { Quarter } \\ \text { ended } \\ 30.06 .2010 \\ \text { (Unaudited) } \end{gathered}$ | Year Ended 31.03 .2011 (Audited) |
| 2. | a) Net Sales <br> b) Other Operating Income | $\begin{array}{r} \hline 17,980.21 \\ 920.64 \\ \hline \end{array}$ | $\begin{array}{r} 15,387.75 \\ 833.68 \\ \hline \end{array}$ | $\begin{array}{r} \hline 67,395.10 \\ 4,276.11 \\ \hline \end{array}$ |
|  | Total Income | 18,900.85 | 16,221.43 | 71,671.21 |
|  | Expenditure <br> a) (Increase)/decrease in Stock-in-trade and work in Progress <br> b) Consumption of Raw Materials <br> c) Purchase of Traded Goods <br> d) Employee cost <br> e) Depreciation <br> f) Advertisement and Sales Promotion <br> g) Other Expenditure | $\begin{array}{r} (3,701.30) \\ 76.58 \\ 12,482.35 \\ 1,559.87 \\ 354.40 \\ 977.37 \\ 7,107.91 \\ \hline \end{array}$ | $\begin{array}{r} (2,680.30) \\ 56.69 \\ 9,917.51 \\ 1,291.52 \\ 289.86 \\ 1,004.24 \\ 5,601.24 \\ \hline \end{array}$ | $(3,471.19)$ <br> 217.96 <br> $36,756.05$ <br> $5,495.67$ <br> $1,362.65$ <br> $4,694.70$ <br> $24,656.08$ |
|  | Total | 18,857.18 | 15,480.76 | 69,711.93 |
| 3. | Profit/(Loss) from Operations before Other Income, Interest and Exceptional Items (1-2) <br> Other Income | $43.67$ | $\begin{aligned} & 740.67 \\ & 687.17 \end{aligned}$ | $\begin{aligned} & 1,959.28 \\ & 5,142.93 \end{aligned}$ |
| 5. | Profit before Interest and Exceptional Items (3+4) |  | 27.84 |  |
| 6. | Interest | 171.76 | 239.19 | 784.29 |
| 7. | Profit after Interest but before Exceptional Items (5-6) | 1,462.56 | 1,188.65 | 6,317.93 |
| 8. | Exceptional income / (expense) | - | - | (284.00) |
| 9. | Profit from Ordinary Activities before Tax (7+8) | 1,462.56 | 1,188.65 | 6,033.92 |
| 10. | Tax expense | 439.00 | 388.00 | 1,730.21 |
| 11. | Net Profit from Ordinary Activities after Tax (9-10) | 1,023.56 | 800.65 | 4,303.71 |
| 12. | Extra Ordinary item (net of Tax Expense) | - | - | - |
| 13. | Net Profit after Tax (11+12) | 1,023.56 | 800.65 | 4,303.71 |
| 14. | Paid-up equity share capital (Face Value : Rs 10/- per share) | 2,005.69 | 2,005.69 | 2,005.69 |
| 15. | Reserves excluding Revaluation Reserves | - | - | 1,04,599.39 |
| 16. | Earnings per Share (EPS) |  |  |  |
| 17. | Before Extraordinary items (Not Annualised) (Rs.) |  |  |  |
|  | Basic | 5.10 | 4.00 | 21.46 |
|  | Diluted | 4.25 | 3.99 | 19.60 |
|  | Public Shareholding |  |  |  |
|  | Number of Shares | 1,37,75,685 | 1,37,75,685 | 1,37,75,685 |
|  | Percentage of Shareholding | 68.68\% | 68.68\% | 68.68\% |
| 18. | Promoters and Promoter Group Shareholding <br> a) Pledged/Encumbered <br> Number of shares | - | - | - |
|  | Percentage of shares (as a \% of the shareholding of Promoter and Promoter Group) | - | - | - |
|  | Percentage of shares (as a \% of the Total Share Capital of the Company) <br> b) Non-encumbered | - | - | - |
|  | Number of shares | 62,81,192 | 62,81,192 | 62,81,192 |
|  | Percentage of shares (as a \% of the shareholding of Promoter and Promoter Group) | $100.00 \%$ | $100.00 \%$ | 100.00\% |
|  | Percentage of shares (as a \% of the Total Share Capital of the Company) | 31.32\% | 31.32\% | 31.32\% |

Notes:

1. During the quarter, three Westside and one Fashion Yatra stores were opened taking the total number of Westside stores to 57 and the total number of stores under various formats to 69 (Westside, Sisley and Fashion Yatra).
2. The results for the quarter were affected by the levy of $10 \%$ excise duty on branded apparels.
3. Out of the proceeds of the issue of Cumulative Convertible Preference Shares (CCPS) of Rs. 489.66 crores, Rs. 180.27 crores have been utilised towards objects of the issue and pending utilisation the balance amount is invested mainly in mutual funds and money market instruments.
4. The main business of the Company is retailing. All other activities of the Company are incidental to the main business. Accordingly, there are no separate reportable segments in terms of the Accounting Standard - 17 on "Segment Reporting" issued by ICAI.
5. Details of number of investor complaints for the quarter ended $30^{\text {th }}$ June 2011 are as under :

Opening balance -Nil, Received during the quarter -12, Disposed off-8, Pending -4.
6. Previous period's figures have been regrouped wherever necessary.
7. The above unaudited Financial Results were reviewed by the Audit Committee and thereafter taken on record by the Board of Directors of the Company at its meeting held on $27^{\text {th }}$ July, 2011.

For and on behalf of the Board of Directors

