

10th August 2021

To Listing Department The National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai 400051 Symbol: TRENT	To Listing Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 Scrip Code: 500251
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Sub: Press Release on unaudited financial results

Dear Sir / Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith a press release on the unaudited financial results for the first quarter ended 30th June 2021 (standalone and consolidated).

Thanking You,
For Trent Limited



M. M. Surti
Company Secretary

Encl.: as above



Trent Ltd announces Q1 FY22 results

Vis-à-vis Q1 FY21: Revenues grow 240% | loss from operations¹ down 48%

Sharp recovery following covid 2nd wave

Mumbai, 10 August, 2021: Trent Limited (the “Company”), today announced its financial results for the first quarter ended June 30th, 2021 (standalone and consolidated).

Standalone Results

- The covid 2nd wave related disruptions significantly impacted our operations during Q1. Our fashion business (Westside and Zudio) operated for 46% of the trading days, up from 26% in the corresponding previous period. However, by the close of the quarter, we were operational for over 80% of the trading days. The latter part of first quarter saw the pandemic related restrictions ease considerably aiding sentiment and improving consumer traction.
- In this backdrop, revenue from operations recovered to Rs. 327 crs registering a 240% growth over the corresponding previous quarter. This coupled with various cost mitigation measures, including with respect to property related payouts and operating expenditures, led to significantly lower loss from operations¹ of Rs. 89 crs (Rs. 171 cr loss in Q1 FY21).
- We continue with the initiative of crystallizing reductions in rent and related charges. As required by the applicable standards, Rs. 35crs have been accounted as part of other income notwithstanding their operating nature. We continue to engage with our property partners as we navigate the business disruptions across select stores/ locations.
- The reported results incorporate the IndAS 116 lease accounting requirements reflected across rent, depreciation, other income and finance costs in the statement of profit and loss. The net effect of Ind AS 116 on the standalone profit before tax was an adverse impact of Rs. 25 crs in Q1 FY22. Other income primarily includes rent waivers, investment & dividend income / fair value changes and recognition of Ind AS 116 impact of lease modification / termination.

¹Excluding exceptional items, non-operating income, finance costs, tax and IndAS 116 impact



- It is encouraging to note that in recent weeks, over 90% of our stores are operational on most days of a week with local restrictions being increasingly eased. We are witnessing a sharp recovery in our fashion business with July registering revenue recovery of over 80% vis-à-vis FY20 levels. Post the first wave, this level of recovery only played out several months following the reopening.
- Our customers continue to increasingly leverage the convenience of our digital platforms with the online channel registering close to 200% growth in Q1 over corresponding quarter. We continue to register over 5% of Westside revenues through online channels. Digital content and social media initiatives are increasingly central to our ongoing communication of the customer offer. The synchronization of these efforts with product launches each week has improved engagement across our target audience.
- We continue to remain focused and committed to the accelerated store expansion agenda. As of date, 184 Westside and 137 Zudio stores are operational. Further, an additional 13 Westside and 12 Zudio stores were fitted out and ready to open. These 25 stores would open once covid related restrictions are eased/ local municipal approvals are in place.

Consolidated Results

- For Q1, the consolidated revenues of Rs. 492 crs was a growth of 98% over the corresponding previous period. Loss after tax as attributable to the equity shareholders of the company was Rs. 127 crs vis-à-vis a loss of Rs 178 crs in Q1 FY21.
- The consolidated results also incorporate the Ind AS 116 lease accounting requirements. The net effect of Ind AS 116 on the reported loss before tax for the year was an adverse impact of Rs. 28crs.

Speaking on the performance, **Mr. Noel N Tata, Chairman, Trent Limited** said, “The second wave and the aftermath disrupted our operations across our concepts in the recent months. Nevertheless, we have been pleasantly encouraged by the rapid recovery in customer offtake starting from the middle of June as the business reopened in many markets. Our fashion business has, in particular, recovered sharply and is now back to operating profitability. We continue to focus on our expansion program and I am happy to report that we are seeing good progress on building a strong pipeline, even as the constraints for actual opening to customers remains a challenge in the near term in the case of mall locations/ select markets.



While we cannot predict how quickly we will see the back of this crisis, we know that it will get behind us, especially given the substantial vaccination program. And when it does abate, customer demand should further grow robustly. We are confident that the business has the expertise and importantly the resilience to weather this crisis. Near term uncertainties notwithstanding, we are continuing to focus on building out differentiated brands and strong expansion of our reach through stores and digital platforms.”

About Trent Ltd:

Established in 1998 as part of the Tata Group, Trent Ltd. operates Westside, one of India's leading chains of fashion retail stores, Trent Hypermarket which operates in the competitive food, grocery and daily needs segment under the Star banner, Landmark Stores, a family entertainment format store & Zudio which is a one shop destination to get fashion at great value.

Westside stores have a footprint of between 8,000-34,000 sq. ft. across over 90 cities. Westside stocks a broad range of products ranging from apparel, footwear, accessories to cosmetics and perfumes to home accessories and gifts amongst others. Each Westside store presents international shopping ambience, superior merchandise at affordable prices and excellent service.

Zudio, the value format fashion destination, operates with stores having a footprint of around 7000 sq. ft. The Zudio stores have several departments to meet the varied shopping needs of customers. These include apparel across men, women and kids, footwear and home.

Landmark is a family entertainment format store. The product portfolio at Landmark focusses significantly on toys, stationery, books, technology and sports.

Disclaimer

Statements in this press release describing the Company's performance may be “forward looking Statements” within the meaning of applicable securities laws and regulation. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the domestic markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and / or other incidental factors.

For media queries, please contact:

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